

ADVISORY PARTNER

DELIVERING CLARITY

Queensland deals Q2 FY2022 (transactions announced date)

Sector	Target	Buyer	Rationale (likely)	Total T'saction Value (\$m)	EV/Rev (x)	EV/EBITDA (x)	EV/EBIT (x)
Consumer discretionary	Apollo Tourism & Leisure Ltd (ASX:ATL)	Tourism Holdings Ltd (NZSE:THL)	Tourism Holdings entered into a conditional scheme implementation deed to buy the remaining 99.5% stake in Apollo Tourism & Leisure from the Trouchet family and others for about AUD140 million.	383.62	1.15	39.77	N/A
Industrials	Oceanic Agencies Pty Ltd	Close the Loop Ltd (ASX:CLG)	Close the Loop Ltd bought Oceanic Agencies Pty Ltd for AUD3.2 million.	3.25	0.625	N/A	N/A
Real estate	10-level commercial building, 200 Creek Street, Brisbane	Forza Capital Pty Ltd	Forza Capital Pty Ltd completed the acquisition at 200 Creek Street, Brisbane, from Sentinel Property Group.		N/A	N/A	N/A
Industrials	Deswik Mining Consultants (Australia) Pty Ltd	Sandvik AB (publ) (OM:SAND)	Sandvik AB signed an agreement to buy Deswik Mining Consultants (Australia) Pty Ltd.	N/A	N/A	N/A	N/A
Consumer discretionary	Wide Bay Motorcycles	MotorCycle Holdings Ltd (ASX:MTO)	MotorCycle Holdings Ltd agreed to buy Wide Bay Motorcycles.	N/A	N/A	N/A	N/A
Consumer discretionary	MAXTRAX Pty Ltd	Clarus Corporation (NasdaqGS:CLAR)	Clarus Corp bought MAXTRAX Pty Ltd.	N/A	N/A	N/A	N/A
Communication services	Follow Pty Ltd	Smith Brothers Media Pty Ltd	Smith Brothers Media Pty Ltd completed the acquisition of Follow Pty Ltd.	N/A	N/A	N/A	N/A
Information technology	National Finance Alliance Pty Ltd	Australian Finance Group Ltd (ASX:AFG)	Australian Finance Group Ltd agreed to buy a 75% stake in National Finance Alliance for AUD52.5 million.	52.5	N/A	N/A	N/A
Information technology	Opmantek Pty Ltd	Firstwave Cloud Technology Ltd (ASX:FCT)	Firstwave Cloud Technology Ltd intends to acquire Opmantek Pty Ltd from Danny Maher and others.	62.21	15.43	N/A	N/A
Industrials	Coolooloa Sandblasting and Industrial Painting		An unknown buyer acquired Coolooloa Sandblasting from Glen Hartwig.	N/A	N/A	N/A	N/A
Health care	Fraser Coast Veterinary Services Pty Ltd	Apiam Animal Health Ltd (ASX:AHX)	Apiam Animal Health Ltd entered into an agreement to buy Fraser Coast Veterinary Services.	N/A	N/A	N/A	N/A
Health care	Midnight Health Pty Ltd	nib holdings ltd (ASX:NHF)	nib holdings acquired Midnight Health for AUD4 million.	4.0	N/A	N/A	N/A
Information technology	Candotech Pty Ltd	RP Data Pty Ltd	RP Data Pty Ltd acquired AiRE.	N/A	N/A	N/A	N/A

Health care	Integrated Clinical Oncology Network Pty Ltd	EQT Partners AB	EQT Infrastructure V, managed by EQT Partners AB, agreed to buy an unknown majority stake in Integrated Clinical Oncology Network from QIC Ltd, Goldman Sachs Private Equity Group, Pagoda Investment Advisors Pte Ltd, and Reid and her husband Gilesen.	N/A	N/A	N/A	N/A
Information technology	Mobiles Galore Corporate	Exceed ICT Pty Ltd	Exceed ICT acquired MG Corporate.	N/A	N/A	N/A	N/A
Materials	Ernest Henry Mining Pty Ltd	Evolution Mining Ltd (ASX:EVN)	Evolution Mining Ltd entered into a binding agreement to buy Ernest Henry Mining Pty Ltd from Glencore plc (LSE:GLEN) for AUD1 billion.	1,000.0	N/A	N/A	N/A
Financial	Marsh & McLennan Companies Inc (NYSE:MMC)		An unknown buyer bought 35% of Marsh & McLennan Co from Berkshire Hathaway Inc (NYSE:BRK.A).	N/A	N/A	N/A	N/A
Consumer staples	Runaway Bay Centre	Qualitas (ASX:QAL); Greenpool Capital	Qualitas and Greenpool Capital agreed to buy a 50% stake in Runaway Bay Centre from Vicinity Centres (ASX:VCX) for about AUD130 million. Greenpool Capital and Qualitas agreed to buy a 50% stake in Runaway Bay Centre from Perron Group Ltd for AUD128 million.	132.0	N/A	N/A	N/A
Materials	Austech Chemicals Pty Ltd	DGL Group Ltd (ASX:DGL)	DGL Group Ltd completed the acquisition of Austech Chemicals Pty Ltd.	27.86	N/A	N/A	N/A
Energy	BHP Mitsui Coal Pty Ltd	Stanmore Resources Ltd (ASX:SMR)	Stanmore Resources signed a share sale and purchase agreement to acquire an 80% stake in BHP Mitsui Coal from BHP Minerals Pty Ltd for about \$1.4 billion.	1,907.97	2.14	59.22	N/A
Energy	Senex Energy Ltd (ASX:SXY)	Posco International Corporation (KOSE:A047050)	Senex Energy agreed to acquire petroleum leases PL 209 and PL 445 from Australia Pacific LNG Pty Ltd for AUD80 million.	678.18	8.64	16.15	41.13
Information technology	Clarita Solutions Pty Ltd	COSOL Ltd (ASX:COS)	COSOL Ltd completed the acquisition of Clarita Solutions Pty Ltd.	N/A	N/A	N/A	N/A
Information technology	Geek Creative	BroadWeb Solutions Pty Ltd	BroadWeb Solutions Pty Ltd acquired Geek Creative.	N/A	N/A	N/A	N/A
Communication services	V8 Supercars Australia Pty Ltd	Racing Australia Consolidated Enterprises Ltd RACE)	RACE completed the acquisition of V8 Supercars Australia Pty Ltd from Archer Capital Pty Ltd and V8 Supercars Australia Pty Ltd teams.	N/A	N/A	N/A	N/A
Information technology	VeriSaaS Pty Ltd	Altia-ABM Group Ltd	Altia-ABM acquired VeriSaaS Pty Ltd.	N/A	N/A	N/A	N/A
Energy	Australia Pacific LNG Pty Ltd	EIG Global Energy Partners	Senex Energy Limited (ASX:SXY) agreed to buy petroleum leases PL 209 and PL 445 from Australia Pacific LNG for AUD80 million. EIG Global Energy Partners entered into a definitive agreement to acquire a 10% stake in Australia Pacific LNG Pty Ltd from Origin Energy Ltd (ASX:ORG) for AUD2.12 billion.	2,120.0	4.61	6.95	N/A

Information technology	Over the Wire Holdings Ltd (ASX:OTW)	Aussie Broadband Ltd (ASX:ABB)	Aussie Broadband made an unsolicited, non-binding indicative offer to buy Over the Wire Holdings for about AUD340 million.	392.01	3.32	16.48	61.59
Consumer discretionary	The Manly Hotel	Endeavour Group Ltd (ASX:EDV)	Endeavour Group acquired The Manly Hotel.	N/A	N/A	N/A	N/A
	Kernke Family Shene Estate Pty Ltd	Lark Distilling Co Ltd (ASX:LRK)	Lark Distilling Co entered into a binding agreement to acquire Kernke Family Shene Estate Pty Ltd for AUD37 million.	37.05	N/A	N/A	N/A
Materials	AUSblue Pty Ltd	DGL Group Ltd (ASX:DGL)	DGL Group completed the acquisition of AUSblue Group for AUD15.2 million.	15.32	N/A	N/A	N/A
Industrials	Brady Marine & Civil Pty Ltd	Soletanche Bachy SA	Soletanche Bachy SA acquired an unknown majority stake in Brady Marine & Civil Pty Ltd.	N/A	N/A	N/A	N/A
Financial	Bluefield AMS Pty Ltd	Deloitte (Australia) Pty Ltd	Deloitte (Australia) acquired Bluefield AMS Pty Ltd.	N/A	N/A	N/A	N/A
Consumer discretionary	Bellaforte	MMA Brand Services Pte Ltd	MMA Brand Services Pte Ltd completed the acquisition of Bellaforte.	1.0	N/A	N/A	N/A
Consumer discretionary	Market Flowers Brisbane	Lynch Group Holdings Ltd (ASX:LGL)	Lynch Group Holdings acquired Brisbane Market Flowers.	N/A	N/A	N/A	N/A
Consumer discretionary	Darling & Co	Catchment Brewing Co Pty Ltd	Catchment Brewing Co acquired Darling & Co.	N/A	N/A	N/A	N/A
Industrials	Newbase Computer Services Pty Ltd	CT4	CT4 acquired Newbase Computer Services Pty Ltd.	N/A	N/A	N/A	N/A
Industrials	Intega Group Ltd (ASX:ITG)	Kiwa Australia 2 Pty Ltd	Kiwa Australia 2 Pty Ltd entered into a scheme implementation deed to buy Intega Group from Crescent Capital Partners Management Pty Ltd, Matthew Courtney, Jeffrey Forbes and others for about AUD380 million.	476.61	1.15	10.01	32.86
Health care	Genie Solutions Pty Ltd	The Citadel Group Ltd	The Citadel Group bought Genie Solutions Pty Ltd from IFM Investors Pty Ltd and others.	N/A	N/A	N/A	N/A
	MISSO Wealth Management Pty Ltd	Connectus Group LLC	Connectus Group entered into a definitive agreement to buy MISSO Wealth Management.	N/A	N/A	N/A	N/A
Industrials	Quakewrap Australia Pty Ltd	Hychem	Hychem acquired Quakewrap Australia Pty Ltd.	N/A	N/A	N/A	N/A
Information technology	Fone Zone Pty Ltd	Telstra Corp Ltd (ASX:TLS)	Telstra completed the acquisition of Fone Zone Pty Ltd from Vita Group Ltd (ASX:VTG).	110.0	N/A	N/A	N/A
Consumer discretionary	Joe's Waterhole Hotel	Matso's Broome Brewery Pty Ltd	Matso's Broome Brewery completed the acquisition of Joe's Waterhole Hotel, Eumundi, for AUD5.4 million.	5.4	N/A	N/A	N/A