

Queensland Deals Q4 FY2022 (transactions announced date)

Sector	Target	Buyer	Rationale (likely)	Total Transaction Value (\$m)	EV/Rev (x)	EV/EBITDA (x)	EV/EBIT (x)
Consumer discretionary	Kilkivan Hotel Motel Pty Ltd	N/A	An unknown buyer acquired the Kilkivan Hotel-Motel from Fred Brophy and Sandi.	N/A	N/A	N/A	N/A
N/A	Mercy Super Pty Ltd	Health Employees Superannuation Trust Australia (HESTA)	HESTA signed a letter of intent to buy Mercy Super.	N/A	N/A	N/A	N/A
Financials	Swyftx Pty Ltd	Superhero Markets Pty Ltd	Superhero Markets agreed to acquire Swyftx.	N/A	N/A	N/A	N/A
Utilities	Within Energy Pty Ltd	Greenvale Mining Ltd (ASX:GRV)	Greenvale Mining entered into a conditional agreement to acquire a 51% stake in Within Energy from Mimo Strategies Pty Ltd for AUD 0.53 million.	0.525	N/A	N/A	N/A
Real estate	Highfields Plaza Shopping Centre	N/A	Melbourne-based private investor group acquired Highfields Plaza Shopping Centre from Whistle Funds Management Company Pty Ltd.	16.3	N/A	N/A	N/A
Consumer discretionary	AFT Automotive Pty Ltd	RPM Automotive Group Ltd (ASX: RPM)	RPM Automotive Group entered into a binding agreement to acquire AFT Automotive Group for AUD 2.4 million.	2.4	N/A	N/A	N/A
Information technology	Riot Solutions Pty Ltd	Orro Pty Ltd	Orro Pty Ltd acquired Riot Solutions Pty Ltd.	N/A	N/A	N/A	N/A
Industrials	Mackay Transit Coaches Pty Ltd	Kinetic Group Services Pty Ltd	Kinetic Group Services agreed to acquire Mackay Transit Coaches.	N/A	N/A	N/A	N/A
Consumer staples	Dr Pickles Pty Ltd	Creso Pharma Ltd (ASX:CPH)	Creso Pharma signed a non-binding, non-exclusive heads of agreement to buy Dr Pickles Pty Ltd.	N/A	N/A	N/A	N/A
Consumer discretionary	The Alliance of Girls' Schools (Australasia) Ltd	International Coalition of Girls' Schools	International Coalition of Girls' Schools agreed to acquire Alliance of Girls' Schools Australasia.	N/A	N/A	N/A	N/A
Utilities	Lakeland Solar & Storage Pty Ltd	MPower Group Ltd (ASX: MPR)	MPower Group agreed to acquire Lakeland Solar & Storage from Kawa Australia Developments Pty Ltd for an enterprise value of AUD 8 million.	8.01	N/A	N/A	N/A
Health care	Exact Radiology Pty Ltd	Integral Diagnostics Ltd (ASX: IDX)	Integral Diagnostics agreed to acquire Exact Radiology for about AUD 39 million.	39.38	N/A	N/A	N/A

Consumer staples	Withcott Group Pty Ltd	Asia Debt Management Hong Kong Ltd	Asia Debt Management Hong Kong acquired Withcott Group.	N/A	N/A	N/A	N/A
Industrials	Alliance Aviation Services Ltd (ASX: AQZ)	Qantas Airways Ltd (ASX: QAN)	Qantas Airways entered into a scheme implementation deed to acquire the remaining 80% stake in Alliance Aviation for about AUD 610 million.	808.03	2.92	16.35	56.11
Communication services	Brisbane Bullets Basketball Club Pty Ltd	N/A	Jake Silverstein acquired a significant stake in Brisbane Bullets Basketball Club.	N/A	N/A	N/A	N/A
Materials	Placer Gold Pty Ltd	Goldoza Ltd (ASX: G79)	Goldoza entered into a binding agreement to acquire Placer Gold from Bannister Group Pty Ltd and Geoprospect Pty Ltd.	N/A	N/A	N/A	N/A
Materials	Round Oak Minerals Pty Ltd	Aeris Resources Ltd (ASX: AIS)	Aeris Resources entered into a share purchase plan to acquire Round Oak Minerals from Washington H Soul Pattinson and Co Ltd (ASX: SOL) for about AUD 256 million.	262.93	0.638	1.24	2.37
Industrials	Technigro Pty Ltd	Citywide Service Solutions Pty Ltd	Citywide Service Solutions acquired Technigro.	N/A	N/A	N/A	N/A
Information technology	Entrago Pty Ltd	Deloitte Touche Tohmatsu Australia	Deloitte Touche Tohmatsu Australia acquired Entrago Pty Ltd.	N/A	N/A	N/A	N/A
Health care	ResApp Health Ltd (ASX: RAP)	Pfizer Australia Holdings Pty Ltd	Pfizer Australia Holdings agreed to acquire ResApp Health for about AUD 100 million.	99.47	N/A	N/A	N/A
Materials	Queensland Alumina Ltd	Rio Tinto Aluminium Ltd	Rio Tinto Aluminium acquired remaining 20% stake in Queensland Alumina Ltd.	N/A	N/A	N/A	N/A
Information technology	Ruby Software Solutions Pty Ltd	JDM Technology Group Inc	JDM Technology Group acquired Ruby Software Solutions.	N/A	N/A	N/A	N/A
Industrials	Mackay Air Supplies	Beijer Ref AB (publ) (OM: BEIJ B)	Beijer Ref AB acquired Mackay Air Supplies.	N/A	N/A	N/A	N/A
Health care	Moregate Exports Pty Ltd	ANZCO Foods Ltd	ANZCO Foods entered into an agreement to acquire Moregate Exports Pty Ltd.	N/A	N/A	N/A	N/A
Information technology	No Reservations Pty Ltd	Wyntec Pty Ltd	Wyntec Pty Ltd acquired Layer 8 Security Pty Ltd.	N/A	N/A	N/A	N/A
Health care	Lasersight Australia Pty Ltd	Specialist Medical Services Pty Ltd.	Specialist Medical Services acquired Lasersight Australia.	N/A	N/A	N/A	N/A
N/A	GEM Energy Australia Pty Ltd	The Royal Automobile Club of Queensland Ltd	RACQ acquired an unknown majority stake in Gem Energy Australia.	N/A	N/A	N/A	N/A
Materials	Blackwater Quarries Pty Ltd	MAAS Group Holdings Ltd (ASX: MGH)	MAAS Group Holdings acquired Blackwater Quarries & Concrete Pty Ltd.	N/A	N/A	N/A	N/A