

ADVISORY PARTNER

DELIVERING CLARITY

Queensland deals Q3 FY2022 (transactions announced date)

Sector	Target	Buyer	Rationale (likely)	Total T'saction Value (\$m)	EV/Rev (x)	EV/EBITDA (x)	EV/EBIT (x)
Information technology	Dialog Pty Ltd	NCS Pte Ltd	NCS Pte Ltd has entered into a conditional sale and purchase agreement to acquire 100% of Dialog Pty Ltd for AUD 325 million.	350.79	1.92	14.8	18.54
Communication services	Engine Interactive Pty Ltd		Tim Weger acquired Engine Group from founder Brent Jarvis.	N/A	N/A	N/A	N/A
Industrials	Pole Foundations Ltd	GenusPlus Group Ltd (ASX:GNP)	GenusPlus Group Ltd entered into an agreement to acquire Pole Foundations Ltd from entities associated with Brett Fraser and Chris Rankine for AUD 22.7 million.	41.72	N/A	7.32	7.58
Health care	Cura Day Hospitals Group Pty Ltd	Medibank Private Ltd (ASX:MPL)	Medibank Private Ltd cancelled the acquisition of an unknown minority stake in Cura Day Hospitals Group Pty Ltd	N/A	N/A	N/A	N/A
Communication services	Surfers Paradise Bowls Club Inc		An unknown buyer acquired an unknown minority stake in Surfers Paradise Bowls Club Inc from Tom Tate.	N/A	N/A	N/A	N/A
Health care	Anteris Technologies Ltd (ASX:AVR)	Medicus Sciences Acquisition Corp (NasdaqCM:MSAC)	Medicus Sciences Acquisition Corp cancelled the acquisition of Anteris Technologies Ltd	N/A	N/A	N/A	N/A
Consumer discretionary	Best of Magnetic	Alloggio Group Ltd (ASX:ALO)	Alloggio Group Ltd executed a binding agreement to acquire Best of Magnetic for about AUD 3 million	2.95	1.97	N/A	N/A
Materials	Masterson Minerals Pty Ltd	Laneway Resources Ltd (ASX:LNY)	Laneway Resources Ltd entered into an agreement to acquire Masterson Minerals Pty Ltd from BCMGT Holdings Ltd for AUD 17 million.	16.5	N/A	N/A	N/A
Communication services	Frontier Advertising Pty Ltd	Yakkazoo Pty Ltd	Yakkazoo acquired Frontier Advertising Pty Ltd	N/A	N/A	N/A	N/A
Information technology	onGroup Holdings Pty Ltd	Comms Group Ltd (ASX:CCG)	Comms Group Ltd agreed to acquire onGroup Holdings Pty Ltd for AUD 12 million and completed the acquisition.	17.99	N/A	N/A	N/A

Materials	Ten Sixty Four Pty Ltd	Medusa Mining Ltd (ASX:MML)	Medusa Mining Ltd has entered into definitive documentation to acquire Ten Sixty Four Ltd for AUD 13.2 million.	13.2	N/A	N/A	N/A
Real estate	Ray White North Ipswich	Elders Ltd (ASX:ELD)	Elders Ltd acquired Ray White North Ipswich.	N/A	N/A	N/A	N/A
Industrials	Systemax Pty Ltd	Automated Logic Corporation Inc	Automated Logic Corporation Inc acquired Systemax Pty Ltd	N/A	N/A	N/A	N/A
Materials	Mayflower Enterprises Pty Ltd	James Jones & Sons Ltd	James Jones & Sons Ltd acquired just under 60% of Mayflower Enterprises Pty Ltd from a family.	N/A	N/A	N/A	N/A
Information technology	Nimbus Technology Pty Ltd	MYOB Australia Pty Ltd	MYOB Australia Pty Ltd acquired Nimbus Technology Pty Ltd	N/A	N/A	N/A	N/A
Industrials	Alliance Automation Pty Ltd	Kloud Managed Services Pty Ltd	Telstra Purple agreed to acquire Alliance Automation.	N/A	N/A	N/A	N/A
Industrials	Diversify Offshore Staffing Solutions Pty Ltd	HGS International	HGS International completed the acquisition of Diversify Offshore Staffing Solutions Pty Ltd	N/A	N/A	N/A	N/A
Information technology	Orefox Exploraton Pty Ltd	Queensland Gold Hills Corp (TSXV:OZAU)	Queensland Gold Hills Corp signed a share sale agreement to acquire Orefox Exploraton Pty Ltd from Warwick Anderson.	0.3	N/A	N/A	N/A
Consumer discretionary	Hollis Partners Pty Ltd	Alloggio Group Ltd (ASX:ALO)	Alloggio Group Ltd executed a binding agreement to acquire Accom Noosa.	N/A	N/A	N/A	N/A
Consumer discretionary	Lady Marmalade Cafe	Racy79 Pty Ltd	Racy79 Pty Ltd acquired Lady Marmalade Cafe from Sonja and Howard Searle.	N/A	N/A	N/A	N/A
Consumer discretionary	Zeder Corporation Pty Ltd		Shareholders acquired a 50% stake in Zeder Corporation Pty Ltd	N/A	N/A	N/A	N/A
Consumer discretionary	Royal Mail Hotel		An unknown buyer agreed to acquire the Royal Mail Hotel from Andrew Cafe.	N/A	N/A	N/A	N/A
Information technology	Retail Express International Pty Ltd	Maropost Inc	Maropost Inc acquired Retail Express International Pty Ltd for CAD 55 million.	61.08	N/A	N/A	N/A
Information technology	DC Matrix Pty Ltd	Edge Centres Australia Pty Ltd	Edge Centres acquired DC Matrix.	N/A	N/A	N/A	N/A
Financials	Affordable Car Leasing Pty Ltd	Mizuho Leasing Co Ltd (TSE:8425)	Mizuho Leasing Co Ltd acquired a 50% stake in Affordable Car Leasing Pty Ltd from MAHA Finance Pty Ltd	N/A	N/A	N/A	N/A
Information technology	Vision 6 Pty Ltd	Constant Contact Inc	Constant Contact Inc signed an agreement to acquire Vision 6 Pty Ltd	N/A	N/A	N/A	N/A
Consumer staples	Minerva Foods Asia Pty Ltd	Saudi Agricultural and Livestock Investment Co	Saudi Agricultural and Livestock Investment Co acquired a 35% minority stake in Minerva Foods Asia Pty Ltd from Minerva SA (BOVESPA:BEEF3).	N/A	N/A	N/A	N/A
Health care	LensPro Pty Ltd	Healthia Ltd (ASX:HLA)	Healthia Ltd entered into binding agreement to acquire LensPro Optometrists for AUD 6.73 million.	6.73	N/A	N/A	N/A
Health care	Hervey Bay Physio & Allied Health	Healthia Ltd (ASX:HLA)	Healthia Ltd entered into binding agreement to acquire Hervey Bay Physio & Allied Health.	N/A	N/A	N/A	N/A
Industrials	AD Advisory Services Pty Ltd	FDCTech Inc (OTCPK:FDCT)	FDCTech Inc agreed to acquire a 51% stake in AD Advisory Services Pty Ltd for AUD 2 million.	2.04	N/A	N/A	N/A

Information technology	GBST Holdings Ltd	Anchorage Capital Partners	Anchorage Capital Partners acquired GBST Holdings Ltd from FNZ (UK) Ltd	N/A	N/A	N/A	N/A
Financials	Crestone Wealth Management Ltd	LGT Group Foundation	LGT Group Foundation entered into a conditional agreement to acquire Crestone Wealth Management Ltd for about AUD 480 million.	475.0	N/A	N/A	N/A
Consumer discretionary	Edge Early Learning Pty Ltd	HEAL Partners	HEAL Partners acquired an unknown additional stake in Edge Early Learning Pty Ltd from Centennial Property Group Pty Ltd	N/A	N/A	N/A	N/A